

SOPLINE

AI-POWERED SAFETY PLATFORM FOR WORKPLACES

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 **sopline.uz**



PROBLEM

The main challenges in managing occupational safety and technical compliance are:

SOPLINE

01 MANUAL PROCESSING IS TIME-CONSUMING



The manual process includes a large volume of:

- reports
- journals
- instructions
- calculations
- records



Result: it takes a lot of time to prepare reports.

02 RISKS ARE NOT IDENTIFIED IN TIME



Hazardous situations and deficiencies are not systematically detected, and issues are addressed only after incidents occur.



Result: potential damage and financial losses increase.

03 SAFETY MONITORING IS INEFFECTIVE



Data on violations, PPE, training, inspections, risks, and calculations are kept in separate systems or on paper.



Result: data is fragmented and difficult to analyze.



CONCLUSION: inefficient safety management leads to increased penalties and wasted time.

SOLUTION



1



AI Monitoring

Analyzes real-time video feeds and instantly detects violations and incidents.

- ✓ PPE detection (helmet, vest, gloves)
- ✓ Detection of dangerous zones and restricted area entry/exit
- ✓ Fall and atypical behavior detection
- ✓ Fire and smoke detection
- ✓ Real-time alerts and notifications

2



Smart Compliance

Automates all processes from each procedure, reduces errors and fully automates workflows.

- ✓ Digital work permits and permit-to-work
- ✓ Inspections and training management
- ✓ Tests and training tracking
- ✓ PPE inventory and expiry tracking
- ✓ Automated reminders and notifications
- ✓ Task assignment and tracking

3



Intelligent Dashboard

All information in one place, real-time analytics and clear decision-making.

- ✓ Real-time dashboard and live monitoring
- ✓ Reports and analytics
- ✓ Risk levels and trend analysis
- ✓ Alerts history and statistics
- ✓ Role-based access and permissions

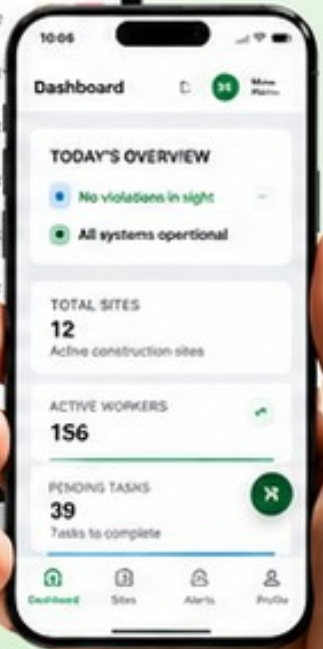
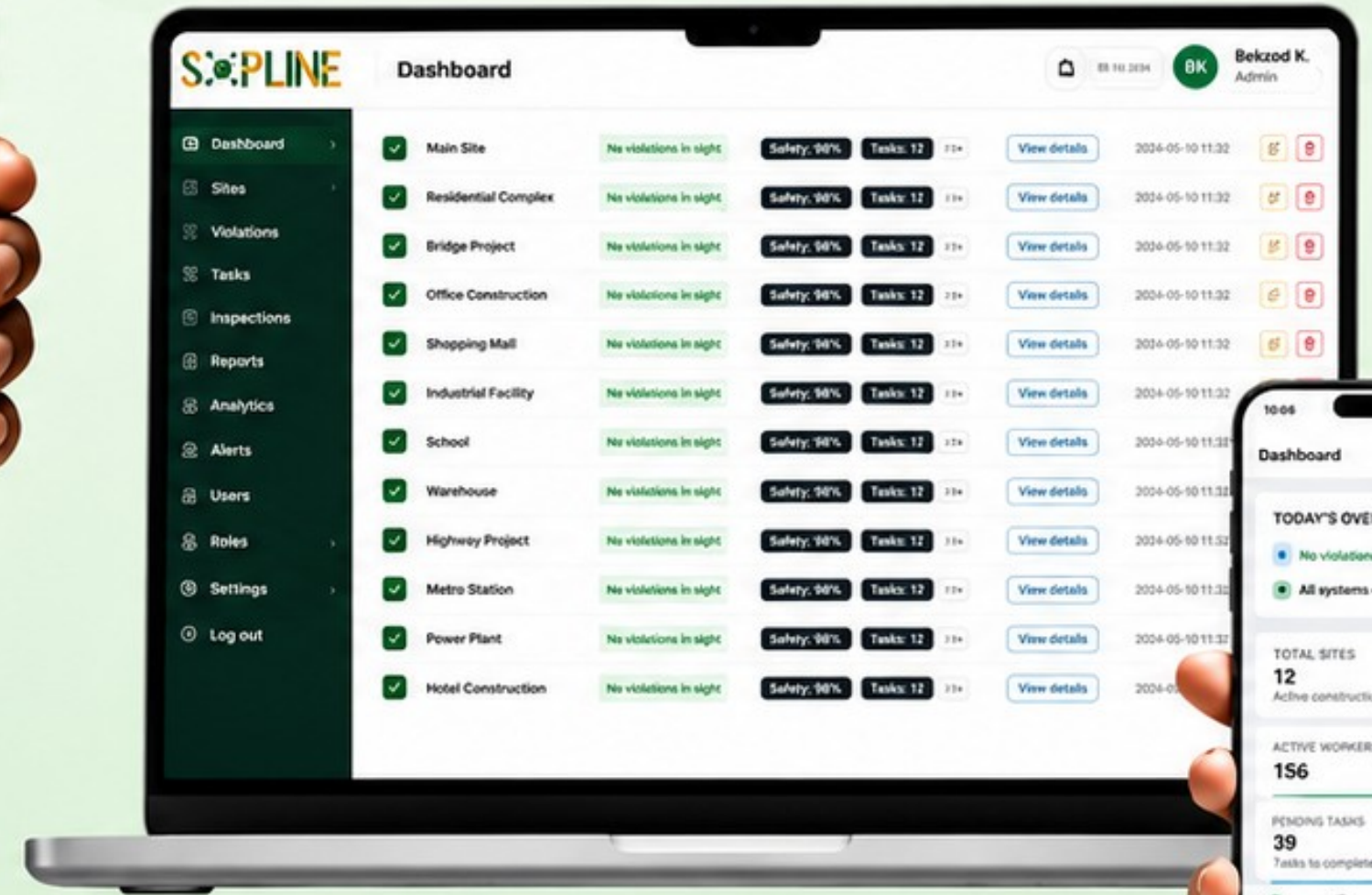


Result: Risks decrease, incidents decrease, losses decrease, and worker safety improves.

OUR PRODUCT



INSTANT
ALERTS



AI Monitoring

ANALYZES REAL-TIME VIDEO FEEDS

Unified Platform

ALL SAFETY PROCESSES
IN ONE SYSTEM



Result: Risks decrease, incidents decrease, losses decrease, and worker safety improves.

MARKET SIZE



TAM - Total Addressable Market
\$ 17.5 blrd

SAM - Serviceable Available Market
\$ 2.1 blrd

SOM - Serviceable Obtainable Market
in Uzbekistan
\$ 25 mln

COMPETITOR ANALYSIS



FEATURES	Manual Monitoring	SafetyCulture (iAuditor)	viAct / Intenseye (Computer Vision)	SOPLINE
 AI monitoring & real-time alerts	✗	!	✓	✓
 PPE & unsafe condition detection	✗	!	✓	✓
 Workflow management & instructions	✓	✓	✗	✓
 Report & task management	✓	✓	!	✓
 Training & test management	✗	✓	✗	✓
 Compliance with national standards (Uzbekistan)	✓	!	✗	✓
 17 modules – all-in-one platform	✗	!	✗	✓



KEY TAKEAWAY: Sopline is the only all-in-one platform that combines AI monitoring, all processes, and reporting in a single unified system.

BUSINESS MODEL



START

Up to 100 users

- ✓ 17 modules – all-in-one platform
- ✓ Workflow management
- ✓ Training and tests
- ✓ Core reports

3 mln UZS / month



PRO

Up to 500 users

- ✓ AI Monitoring (with cameras)
- ✓ PPE detection and alerts
- ✓ Instant alerts (real-time)
- ✓ Advanced analytics
- ✓ Priority support

8 mln UZS / month



ENTERPRISE

500+ users

- ✓ All PRO features
- ✓ APIs and integrations
- ✓ OneID / SSO
- ✓ Custom agreements and integrations
- ✓ Dedicated Account Manager

Custom



EXAMPLE



500 users

+



100 cameras

=

≈ 8 mln UZS / month

ROADMAP



01

GETTING STARTED

2026 Y2 (Aug-Dec)



- ✓ Join 4 pilot companies
- ✓ Deploy the platform
- ✓ Pilot testing
- ✓ Train end users

DONE

02

OPTIMIZATION

2027 Y3 (Jan-Mar)



- ✓ Improve based on feedback
- ✓ Add key features
- ✓ Enhance AI monitoring
- ✓ Strengthen reports and analytics

03

SCALING

2027 Y3-Y4 (Apr-Jul)



- ✓ Launch new modules
- ✓ Boost sales & marketing
- ✓ Integrations (OneID, ERP, etc.)
- ✓ Mobile app for field operations

04

LEADERSHIP

2027 Y4 (Aug)



- ✓ Expand enterprise customer base
- ✓ Improve service quality
- ✓ Open API & platform
- ✓ Achieve market leadership



12-MONTH GOAL

Aug 2026 – Aug 2027



20+

ENTERPRISE
CUSTOMERS



100+

STARTUP
CUSTOMERS



10,000+

END USERS



\$300K+

ARR

TEAM



Bekzod Rajabov

CEO & Founder

Startup mentor
Leader of Youth Academy
+3 years of experience



Allamurod Xakimov

CTO & Co-Founder

Backend, ML and Computer
Vision Engineer
+4 years of experience



Zikrilla Yasakov

CPO & Co-Founder

Expert in construction
safety
+20 years of experience



Islomiddin Ashurov

Co-Founder

Head of TB
+7 years of experience

THANK YOU FOR YOUR **TRUST!**



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Safety is not an option.
It's a responsibility.

